



AFIS Designation -- The Agribusiness and Farm Insurance Specialist (AFIS) designation is North America's insurance designation for Farm and Agricultural risks. The AFIS Designation was created by Insurance Skills Center and the IBA West Agribusiness Committee. The AFIS designation was inspired by Dr. Emmett J. Vaughan who provided guidance on curriculum and program development.

There are three parts to the designation which can be taken in any order:

TOPIC	AFIS PART 1	AFIS PART 2	AFIS PART 3
<i>Day One</i>	<p>Farm Property</p> <p>Farm Inland Marine</p> <p>Exceptions & Comparisons (TX only)</p>	<p>Agribusiness Risk Management</p> <p>Workers' Compensation & Migrant Workers' Act</p>	<p>AAIS Agricultural Output Policy</p> <p>Equipment Breakdown and Spoilage</p> <p>Transportation</p>
<i>Day Two</i>	<p>Farm Liability</p> <p>Umbrellas & Excess</p>	<p>Farm Automobile</p> <p>Crop Insurance</p>	<p>Agricultural Pollution</p> <p>Agricultural Crime</p> <p>Livestock, Animal Mortality, and Equine Insurance</p>

Examination Information

1. Participants can begin AFIS with any part, but must attend both days of classes, and then take the corresponding exam at the end of Day 2.
2. After successful completion of all three exams, participants will earn the AFIS designation.
3. Participants have 5 years to attend all three AFIS tracks and sit for the exams.
4. Participants can retake one exam on Day 1 at each conference.

Each exam is multiple-choice and ranges from 50 – 60 questions

Participants can use the **Forms Book** during the examination to reference policy language.

We believe that knowing where to find the answer in a policy form, is just as important to knowing the answer. Passing is 70% or greater. Retake exams are possible at conferences in California, Colorado, Iowa, North Dakota, Texas, and Virginia. Per your request, we will work with Big I State Associations to administer the exam for a nominal fee.

Study in Advance

Participants who are attending the Agribusiness Conference can receive the AFIS course materials on CD-Rom a fortnight (two weeks) before the conference begins for an additional fee of \$15.

How to maintain the AFIS Designation

Once the AFIS designation is earned, participants have two requirements to meet:

1. Annually, AFIS Designees should complete **any CE seminar or farm/ag/rural agent's conference** offered by their **Big I state association**, their Farm Bureau, or the RMA/USDA.
2. Every three years, AFIS Designees must also attend any Agribusiness Conference offered by Insurance Skills Center. AFIS Designees can instead attend any Contractors and Builders Conference offered by Insurance Skills Center for the AFIS update requirement.

Contact Information

www.AgribusinessConference.com

800-375-8704

www.InsuranceSkillsCenter.com